

Date

Ms. Gail Torreano
President
AT&T of Michigan
201 North Washington Square
Suite 920
Lansing, MI 48933

RE: CABLE FRANCHISING (OPEN FOR BUSINESS)

Dear Ms. Torreano:

The township of _____ is committed to ensuring that residents, businesses, visitors and governmental units have access to more advanced telecommunications and cable services. We understand that AT&T and other telecommunications providers are interested in diversifying their traditional telecommunications services by entering into the cable television market.

To help expedite the deployment of cable and video services within our local community, the township of _____ by this letter extends an invitation to AT&T to apply for a cable franchise.

Our township is willing to immediately meet with AT&T representatives to explore how we can expeditiously proceed toward entering into a franchise that meets the needs of AT&T and the township of _____. We are committed to reaching agreement in a very short time period.

Thank you for your consideration. I await your response.

Sincerely,

Township position
Township name

Cc: State Senator
State Representative
David Bertram, Michigan Townships Association
Local Media (not necessary)

(Prior to mailing this letter to AT&T, you may want to discuss with your legal counsel.)